



Gain insight. **Take control.**

# Executive Search & Selection

## Our backyard.

Success in today's complex business environment is determined by many factors and matching the right people with the right job is high on the list. Delving behind the polished appearance and impeccable resume to discover the person behind the presentation can be a challenging but pivotal stage in recruitment. Vincents' Executive Search & Selection specialists can help you navigate this process and seek out, select, recruit and retain quality employees. With combined recruitment experience of over 25 years and business experience of over 35 years, Vincents' search and selection expertise can help you minimise your staff turnover and maximise productivity.

### Our services

Vincents provides a range of services to help you search and select staff for middle and senior management positions including:

- Executive search & selection
- Executive contracting
- Non executive director search
- Psychological assessments
- Salary analysis

Vincents offers search and selection services across most industries and job functions including:

- Business development
- Marketing
- Sales
- Finance
- Accounting
- Manufacturing
- Supply
- Distribution
- Engineering
- Technical
- Legal

### Our leading edge

By identifying quality best-fit candidates, our Executive Search & Selection specialists will save you time and money allowing you to get on with the job of doing business. Our proven methodologies and systems ensure efficiency and thoroughness in our search and selection process.

At Vincents we add value to the search & selection process by:

- Tailoring candidate sourcing strategies to individual positions, locating prospects with a range of techniques
- Using a targeted behavioural-based interviewing methodology to gain the information we need in a structured, professional and non-threatening manner
- Applying an appropriate series of psychometric appraisals to further establish candidate suitability
- Offering a 12 month replacement guarantee.

**i** Vincents provides expert services in the specialties of executive search & selection, taxation & business solutions, financial advisory, corporate advisory, insolvency & reconstruction, forensic accounting and forensic technology.

Visit [www.vincents.com.au](http://www.vincents.com.au) for more information on Vincents' expert services.

Gain insight. **Take control.**

[www.vincents.com.au](http://www.vincents.com.au)

■ executive search & selection

Gain insight. Take control.



## Our backyard.

### Our firm

Established for 20 years, Vincents Chartered Accountants is an Australian firm of accounting experts and business advisers specialising in executive search & selection, taxation & business solutions, financial advisory, corporate advisory, insolvency & reconstruction, forensic accounting and forensic technology.

### Our locations

Vincents has offices in Brisbane, Sydney, Canberra and the Gold Coast. Our Executive Search & Selection specialists are equipped to handle any national recruitment assignment.

### Our people

Vincents uniquely focuses on maintaining solid teams of diverse and highly skilled experts. We work hard to develop professional staff with strong personal qualities and a dedicated work ethic. In addition to their primary specialisations, our staff also possess a high degree of skill flexibility.

This enables us to mobilise the best possible team in response to your individual needs.

As a Vincents client you can expect:

- access to superior skills and experience;
- open and direct communication; and
- cost-effective, time-efficient delivery of services.

Vincents invests considerable resources to ensure the Firm and our staff have access to the industry's leading technologies and IT know-how.

**i** To find out more about our Executive Search & Selection, visit our website at [www.vincents.com.au](http://www.vincents.com.au).

Liability limited by a scheme approved under Professional Standards Legislation other than for acts or omissions of financial services licensees.

**BRW.**  
CLIENT  
CHOICE  
AWARDS  
australia's best professional service firms

**10<sup>TH</sup>**  
time  
**Winner**  
Back-to-Back  
**2007 + 2008 + 2009**  
BRW Client Choice Awards

Vincents' unique and outstanding services are highly valued by our clientele, as evidenced by consecutive wins in BRW Client Choice Awards' most coveted categories in 2007, 2008 and again in 2009:

- Australia's Best Professional Services Firm (revenue \$50m)
- Australia's Best Accounting Firm (revenue \$50m)

This year's wins bring our BRW Client Choice Awards tally to ten.

■ executive search & selection

**BRISBANE**  
t 61 7 3854 4555

**SYDNEY**  
t 61 2 9223 4455

**CANBERRA**  
t 61 2 6257 2077

**GOLD COAST**  
t 61 7 5570 1766